

OFFICIAL TEAM PARTNER

### HQAM x OHOR Sustainable Quality Certificate

MARKETING MATERIAL

#### March 31st 2025

The HQAM x OHOR Sustainable Quality Certificate is a thematic investment product, linked to an underlying equity portfolio. HQAM x OHOR Sustainable Quality portfolio was launched in cooperation between Hérens Quality Asset Management AG (HQAM) and Oliver Heer Ocean Racing (www.oliverheer.ch). The goal of this equity investment product is, on one side, to financially support the Oliver Heer Ocean Racing (OHOR) Campaign (over 80% of the management fee in the investment product is contributed directly to the OHOR), and on the other side to put emphasis on Quality companies that provide products or services that directly or indirectly contribute to addressing environmental challenges.

Hérens Quality Asset Management is the pioneer in taking a systematic approach to fundamental Quality equity investing and has over 20 years of expertise in identifying Corporate Excellence. The combination of experience and continuing research is the main driver behind the ability to develop unique investment solutions, based on the proven and disciplined "Quality at Attractive Valuation" approach.

Past performance is not an indicator of current or future trends. The performance values refer to the net asset value and are calculated without the commission and costs incurred on issue, redemption or swapping (e.g. transaction and custody costs of the investor).

#### Top 5 Holdings

SAP SE	6.3%
Daiseki Co Ltd	6.1%
Sika AG	5.9%
Belimo Holding AG	5.8%
Linde PLC	5.8%

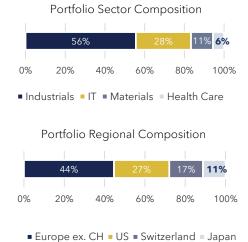
#### Performance

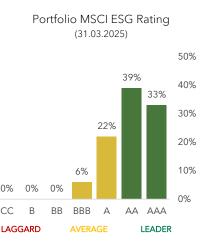


Past performance is not indicative of future results.

	1M	3M	6M	YTD	1Y	Since inception
HQAM x OHOR Sustainable Quality Certificate	-7.1%	-6.9%	-8.3%	-6.9%	-4.5%	5.8%

Asset Manager  Hérens Quality Asset Management AG  ISIN  CH1278594911  Product Type  Tracker Certificate  Management fee  0.60% p.a.  Administrative (product cost)  UBS AG Zurich  Currency  CHF  Inception date		
Product Type Tracker Certificate  Management fee 0.60% p.a.  Administrative (product cost) UBS AG Zurich  Currency CHF	Asset Manager	
Management fee 0.60% p.a.  Administrative (product cost) 0.25% p.a.  Issuer UBS AG Zurich  Currency CHF	ISIN	CH1278594911
Administrative (product cost)  Issuer  UBS AG Zurich  Currency  CHF	Product Type	Tracker Certificate
(product cost)  Issuer  UBS AG Zurich  Currency  CHF	Management fee	0.60% p.a.
Currency CHF		0.25% p.a.
	Issuer	UBS AG Zurich
Inception date 18.08.2023	Currency	CHF
	Inception date	18.08.2023





Disclaimer: The investment product mentioned in this publication (Product) does not represent a participation in any of the collective investment schemes pursuant to the Swiss Federal Act on Collective Investment Schemes (CISA) and thus does not require an authorization of the Swiss Financial Market Supervisory Authority (FINMA). Therefore, investors in this Product is investment in the Product current schemes for the Product investments in the Product occur exclusively for informational purposes and does not constitute of fire or invalation to in views it in the Product. Investments can involve significant risks and the value of an investment may go down as well as up. 1 may not be possible to liquidate investments can involve significant risks and the value of an investment may go down as well as up. 1 may not be possible to liquidate investments for the product and investment in the value of an investment in the value of an investment may be defined, so do of delivered in certain jurisdictions or to persons affiliated with certain jurisdictions. The returned amount may be significantly below the invested amount. Units of the Product may not be offered, so dol of delivered in certain jurisdictions or to persons affiliated with certain jurisdictions. Health purpose and so consider the United States or to any US person (within the meaning of Regulation S under the US Securities Act of 1933, as amended). Certain information contained bretin, including without limitation text, data, graphs, charts (collectively, ME), or MSCIS (incersors, direct or indirect suppliers or any third party involved in making or compiling any information (collectively, with MSCI, the "Information provided for informational purposes or any third party involved in making or compiling any information of the providers (see more: www.msci.com/notice-and-disclaimer). © 2025 Hérens Quality Asset Management



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#### Who we are

- Corporate Excellence has been our DNA since company foundation in 2003
- Also back in 2003 we operate our proprietary Research Centre
- We have been regarded as the pioneer for international corporate Quality analysis and investments
- Book about our Quality Investment Style "Systematic Investments in Corporate Excellence" was published in 2006
- Our Assets under Management are ca. CHF 1.3bn

#### **About Oliver Heer**

- Oliver Heer is a successful Swiss-German sailor from Rapperswil. After graduating with a business degree, he followed his dream to become a professional offshore sailor. Over the last decade, Ollie has established himself as a winning skipper and a key support lead in some of the most high profile offshore sailing campaigns.
- The Oliver Heer Ocean Racing campaign is built on the goal to compete in the world's toughest sailing challenge, the Vendée Globe: a 44,000km, solo, non-stop, unassisted, around-the-world yacht race. Since the race started in 1989, only 114 people have managed to finish this gruelling competition. The 10th edition takes place in November 2024 from Les Sables D'Olonne, France.
- As a wind-powered sport, ocean racing is intrinsically linked with positive conversations about sustainability, climate change and environmental preservation. The Oliver Heer Ocean Racing campaign aims to be purpose-driven and action-focused, using the boat as a platform to develop, test, and promote the latest technologies and be used in the fight to help sustainability.

#### Investment criteria and process

The portfolio focuses on Quality companies that not only demonstrate exceptional financial characteristics but also directly or indirectly contribute to sustainable solutions in the environmental dimension. The HQAM x OHOR Sustainable Quality portfolio follows the Exclusions, ESG Integration, and Thematic Investments sustainability approaches. A three-dimensional investment framework is applied:

### Quality at Attractive Valuation approach

- Financial quality: strong balance sheets, high returns on capital and consistent profitability
- Business model quality: strong market positions, distinct and sustainable competitive advantages, and experienced management teams
- Valuation: valuation is carefully considered during the investment process

#### **ESG** Integration

- Quantitative analysis of ESG performance indicators
- Qualitative analysis of a company's ESG policies, strategy and the associated sustainability risks.

# Thematic fit: contribution to sustainable solutions in the environmental dimension

Combined qualitative and quantitative analysis of a company's product portfolio, target markets, customer base, strategy, and other factors is performed to determine the role its products or services play in addressing environmental challenges.

#### Portfolio & Goals

The goal of the HQAM x OHOR Sustainable Quality portfolio is to invest in companies that not only meet strict Quality and valuation criteria, but also directly or indirectly contribute to sustainable solutions in the environmental dimension. The portfolio invests in companies offering products or services that help to address environmental challenges, such as recycling services, energy-efficient products, circular economy solutions, water-saving technologies and other products and services with environmental benefits. The foundation for the portfolio philosophy is HQAM's proprietary «Quality at Attractive Valuation» investment approach. We systematically analyze every company, relying on the in-house Research, and meticulously select those companies for the HQAM x OHOR Sustainable Quality portfolio that offer sustainable solutions, such as energy-efficient products, waste recycling services, water-saving technology and many other offerings in the environmental dimension.