

# **QUALITY TOP 8** MARKETING MATERIAL

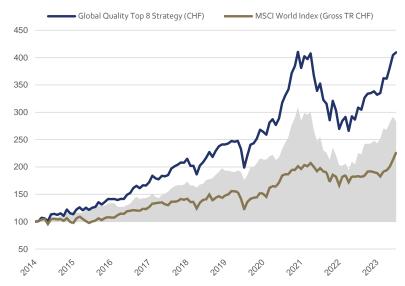
# **Quality TOP 8 Equity Composite**

### March 31<sup>st</sup> 2024

The Top 8 portoflio is a highly concentrated investment solution with long-term investment horizon that provides an excellent opportunity to invest in the best global quality stocks, selected according to the proven Hérens approach enhanced by an additional growth criteria overlay.

### Performance Summary Quality TOP 8 Composite\*

- 8 Global High Quality Companies
- Annual Turnover <25%
- Investment Universe: MSCI World Index
- Equally Weighted Positions
- Current regions: CH, EU, USA
- Not Hedged
- Fully Invested



	Composite	Benchmark	Difference**		Composite	Benchmark	Difference**
YTD	13.3%	16.9%	-3.6%	1 Month	1.2%	6.3%	-5.1%
2023	36.0%	12.7%	23.3%	1 Year	32.7%	23.7%	9.0%
2022	-34.8%	-17.0%	-17.8%	1 Teal			
2021	41.9%	25.7%	16.2%	- Veere	8.9%	7.1%	1.7%
2020	<b>16.8%</b>	6.0%	10.8%	3 Years p.a.			
2019	32.0%	25.3%	6.6%		13.6%	9.9%	3.6%
2018	5.0%	-7.8%	12.8%	5 Years p.a.			
2017	25.3%	17.3%	8.0%	Cinco Incontion n.o.	46.00/	0.0%	7.0%
2016	17.2%	9.4%	7.8%	Since Inception p.a.	16.0%	9.0%	7.0%
2015	14.1%	-0.3%	14.4%	Cinco Incention	200.6%	400 E0/	402 40/
2014	6.0%	5.2%	0.8%	Since Inception	309.6%	126.5%	183.1%

### Key Figures p.a.

Alpha in %	Beta	Volatility in %	Tracking Error in %	Information Ratio	Sharpe Ratio in %	Active Share in % 31.03.2024
6.7	1.0	17.9	9.4	0.72	76.3	93.4

\*Composite: currency CHF; including transaction costs; dividends are reinvested; without management fees. YTD Performance is calculated provisionally as of the end of the period and may experience adjustments due to retrospective dividend bookings. Further information about the Hérens Quality Equity Composites is available upon request; inception: 01/01/2004. For Quality Global Top 8 strategy Benchmark until 31.07.2023 was used MSCI World Index TR Net in EUR, since 01.08.2023 benchmark is MSCI World Index TR Gross in EUR. \*\* Composite Out-/Underperfromance vs Benchmark

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# WHO WE ARE

#### About Hérens Quality Asset Management

- Founded in 2003
- In-house Research Center in Riga, Latvia since 2003
- Pioneer for international corporate quality analysis and investment
- Book about our Quality Investment Style "Systematic Investments in Corporate Excellence", published in 2006
- Diverse clients (private & institutional): Pension funds, foundations, insurance companies, family offices, churches



### **RESEARCH PROCESS**



- Economically and valuation-wise
  sustainable
- Systematic and focused on business quality
- Same criteria worldwide
- Documented in detail
- Sustainable value generation for our customers

It's our goal to be a reliable solution provider and long-term partner for our customers. That's why we value:

#### Independence

Objectivity in our investment decisions, as well as the disciplined and systematic implementation of our investment strategy.

#### Transparency and traceability

Our investment activities are as transparent as possible based on a clear fundamental business analysis. All investment decisions are made with the greatest possible objectivity, exclusively by the Investment Committee.

#### Stability and entrepreneurial commitment

We offer quality of care through stability and entrepreneurial commitment. We have a long-standing stable and highly qualified team.

### **INVESTMENT PHILOSOPHY**

We invest in corporate quality. Our investment style is traditional, timeless and has its own performance and risk character.

We believe that a clear, disciplined and systematic analysis is the key to sustainable investment success. Our analysis are based exclusively on our own research and self-developed analytical tools.

The core are investments in companies, which are leaders with respect to quality in terms of financial strength, business model, market position and management. In addition, the stock must be valued both absolutely and relatively attractive.

The selection criteria have a demonstrable influence on the corporate success of a company. We have a 100% bottom-up and index-independent best-overall approach.

## QUALITY COMPANIES

- Have a solid financial foundation, healthy balance sheets and conservative financing. Therefore, they are hardly dependent on loans and have real options regarding growth and acquisitions.
- Use the capital entrusted to them profitably and effectively where they benefit from competitive advantages. That's why they generate attractive, recurring income from their core business.
- Serve attractive markets with proven business models. That's why they benefit from good market positioning and above-average profitability.
- Are led by competent and stable management teams. Therefore, they are more capable of mastering challenges and managing the industrial life cycle.
- Take into account and take care of social and environmental aspects in their actions and business activities. These companies create long-term value for all involved and thus guarantee their own survival.



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# STRICT MONTHLY INVESTMENT PROCESS